



BNSF Railway Site Selection

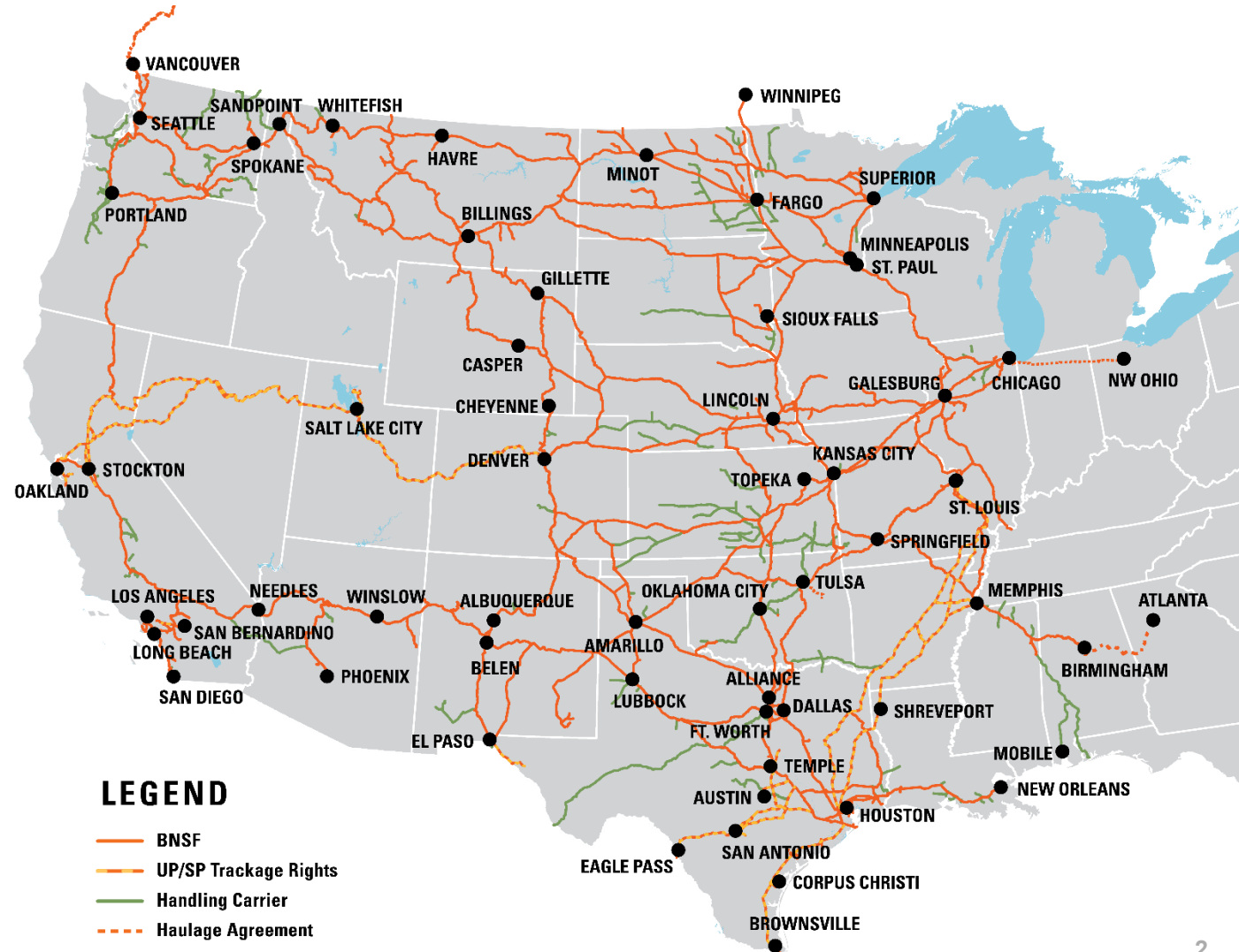


BOBBY ELLINGTON SALES MANAGER

5/29/2026

Our Network

- **32,500 route miles** in 28 states and three Canadian provinces
- **13,000+** bridges and **99** tunnels
- Serves **40+ ports**
- **27** intermodal facilities



Site Options for Project Cargo

- Team Track
 - Most common option to get cargo as close as possible to final destination
- Transloader
 - 475 transloaders (300+ premier transloaders) across BNSF network
 - Premier transloaders do 50+ units annually and are in good standing with BNSF
 - Non-premier transloader list available upon request
 - 120k units shipped to BNSF transloaders in 2025
- Existing Customer Facility
 - SCRS (Serving Carrier Reciprocal Switch) tool is best for identifying options
 - Will need to work directly with facility on feasibility
- Logistics Centers and Certified Sites
 - Ideal for larger projects

What is a Team Track?

- A team track is a BNSF owned track that is designated by BNSF for multiple customer use to load or unload shipments when direct rail service is unavailable
- Intended for smaller volume customers who ship less than 52 cars per year
- Free to use!
- Track restoration can be completed to bring OOS track back in-service to provide a solution





BNSF Team Track Process

1

Information

Customer Submits the Request Form

2

Qualification

Anticipated Ship Date, Location, Commodity, Volume

3

Approval

Engineering, Operations, GDT (HIWI)

4

Documentation

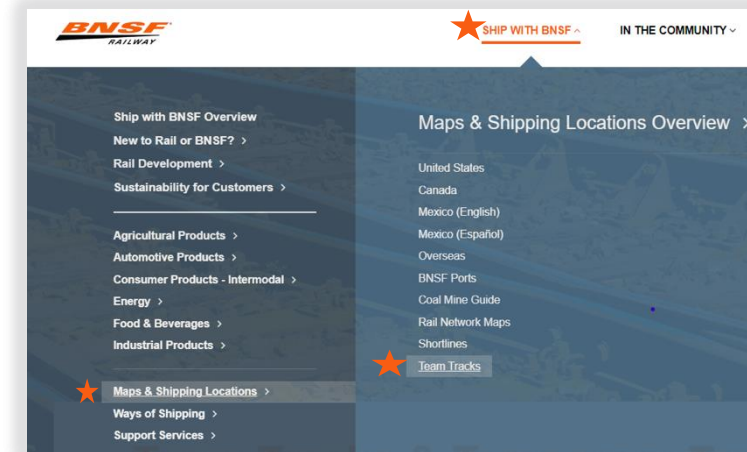
Insurance, Right of Entry & Use Agreement

5

Completion

Spotting Instructions

 TeamTracks@bnsf.com



Team Tracks & Temporary Track Usage

Our Services

For customers who have a single car move, are not currently rail served, or have less than 62 annual shipments, there are several options outside of direct rail service. BNSF offers solutions including transloaders who will load or unload on behalf of the customer, or BNSF track that is designated or allows for shared customer use. If shipments and businesses meet certain requirements and BNSF has reviewed the move, customers can perform loading or unloading of these tracks.


What is a team track or temporary usage track?

A team track is any track designated by BNSF for multiple customer use to load or unload shipments when direct rail service is unavailable. Team tracks are intended for occasional use for businesses and shipments that meet the criteria outlined in the team track right of entry and use agreement.

In addition to using a transloader or team track, customers might enter into an agreement to utilize privately owned track or leased track. If shipments and businesses meet certain requirements and BNSF has reviewed the move, customers can perform loading or unloading on these tracks. If you plan to ship more than 62 cars per year, please contact our Economic Development Department to find out more.

What loading or unloading option works best for me?

In order to provide a safe solution that works best for you and your operation, we need to collect some information about your shipment(s).

To start the process of requesting a team track or loading/unloading site, submit a [Team Track Request](#) 

Frequently Asked Questions

For additional information, please see our [Team Track & Temporary Track Usage Guidance](#) or contact us at [Team Tracks](#).



Key BNSF Contacts

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